

Investor Conference

– The First Half of Year 2018

July 26, 2018



Agenda



Financial Report

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Business Outlook

Jeff Chou,
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Q&A

Disclaimer



These presentations and discussions contain certain forward-looking statements with respect to the results of operation, financial condition and current expectation about future events. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future.

We undertake no obligation to publicly update or revise any forward looking statements whether as a result of new information, future events or otherwise. The actual result could differ materially from those anticipated in these forward looking statements.

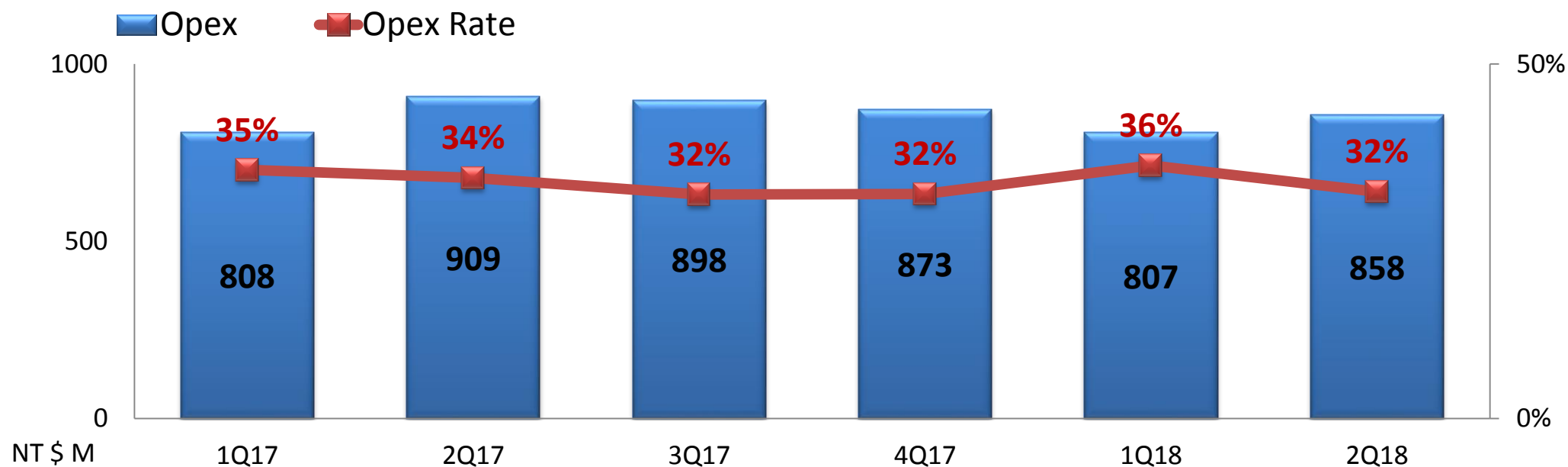
Statement of Comprehensive Income



Amount : NT\$ Million

	1H'18		1H'17		YoY	2Q'18		1Q'18		QoQ
	Amount	%	Amount	%	%	Amount	%	Amount	%	%
Net Sales	4,943	100	5,023	100	-1.6	2,683	100	2,260	100	18.7
COGS	3,203	65	3,084	61	3.9	1,754	65	1,449	64	21.1
Gross Profit	1,739	35	1,939	39	-10.3	928	35	811	36	14.4
Operating Expenses	1,664	34	1,717	34	-3.1	858	32	807	36	6.4
Operating Income	75	1	222	5	-66.2	70	3	5	0	1426.9
Other Income/Expenses	1	0	-34	-1	NA	-11	-1	13	1	NA
Income Before Tax	77	1	189	4	-59.4	59	2	17	1	245.7
Net Income	69	1	145	3	-52.8	47	2	22	1	115.3
Basic EPS(NT\$)	0.32		0.67		-52.2	0.22		0.10		120.0

Detail of Operating Expense



Amount : NT\$ Million	1H'18		1H'17		YoY	2Q'18		1Q'18		QoQ
	Amount	%	Amount	%	%	Amount	%	Amount	%	%
Sales	520	11	495	10	5.2	274	10	246	11	11.4
Admin	393	8	445	9	-11.7	203	8	189	8	7.3
R&D	751	15	778	15	-3.4	380	14	371	17	2.5
Operating Expenses	1,664	34	1,717	34	-3.1	858	32	807	36	6.4

Consolidated Balance Sheet Highlights



<i>Amount : NT\$ Million</i>	2018.6.30	2017.12.31	2017.6.30
Cash & Financial asset	1,408	1,404	2,053
AR	1,901	1,794	1,693
Inventory	2,753	2,275	2,468
AP	2,025	1,452	2,186
Short-term loan	619	526	466
Long-term loan	-	-	100
Liability	4,027	3,174	4,281
Equity	4,405	4,626	4,377
Total Assets	8,431	7,800	8,658

Days of Sales Outstanding (DSO)	68.2	64.3	66.5
Days of Inventory at hand (DOH)	143.2	108.9	124.2
Days of Payable Outstanding (DPO)	99.1	79.8	108.5
Cash Conversion Cycle (CCC)	112.4	93.5	82.2
Debt rate	47.8%	40.7%	49.4%
ROE	3.0%	8.4%	6.4%
BV/per share	20.3	21.3	20.1

Consolidated Cash Flows Highlights



Amount : NT\$ Million

	1H'18	1H'17	YoY(\$)
From Operating Activities	-21	522	-543
Income before Tax	77	189	-112
Depreciation & Amortization	141	149	-9
Net Change in Operating assets and liabilities	-216	123	-340
From Investing Activities	-81	58	-139
Net change in debt investments with no active market	0	160	-160
Net change in Capital Expenditures - PP&E and Software	-81	-89	8
From Financing Activities	84	-142	226
Net Change in Debt	84	-142	226
Exchange Rate Influence	21	-65	86
Net Change in Cash	3	373	-370

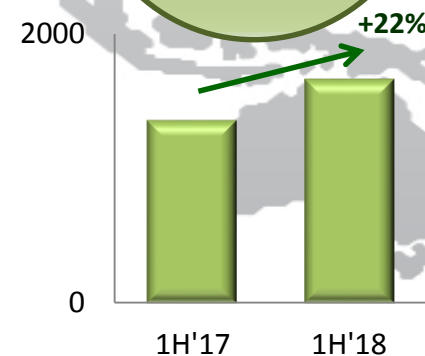
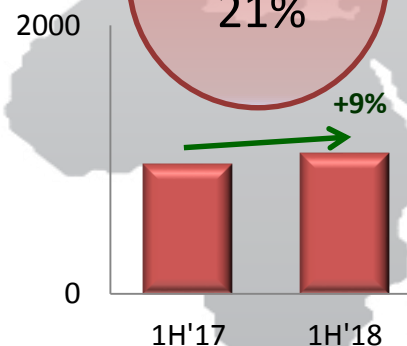
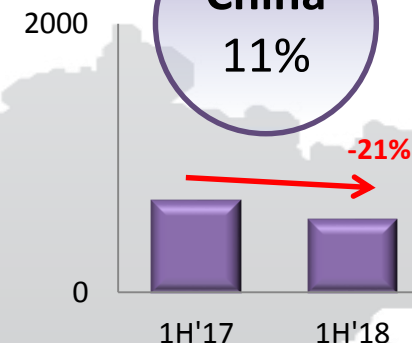
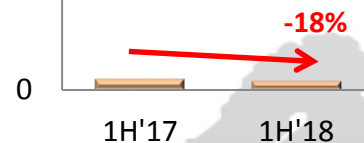
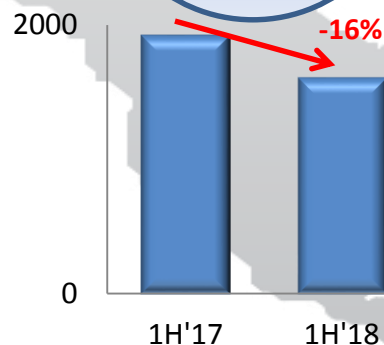
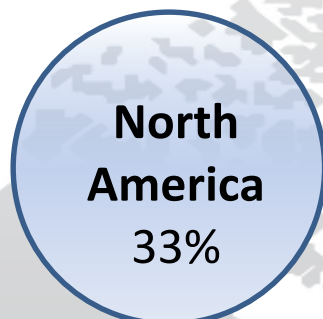


Business Outlook

Jeff Chou
CFO

Geographic Footprint & 1H'18 Claimed New DW

Amount : NT\$ Million



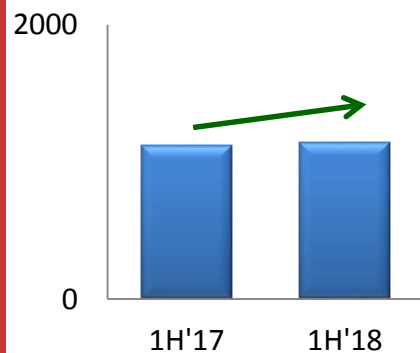
RBU	1HY claimed DW
AATI	11
EMEA	7
CHN	4
APAC	14

Sales breakdown by product

IST, 24%



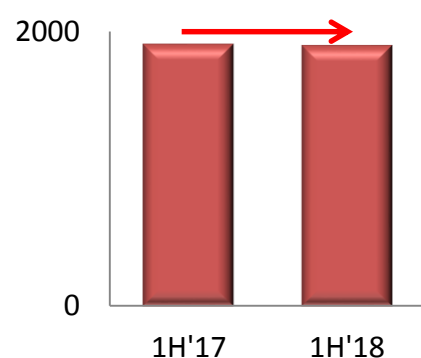
YOY +2%



EPM, 39%



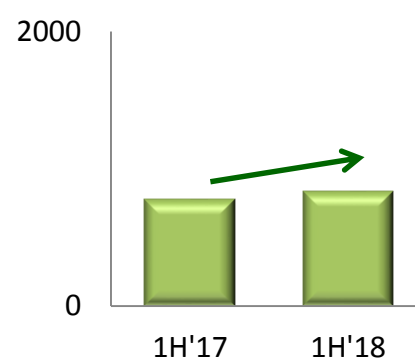
YOY -0.4%



NCP, 17%



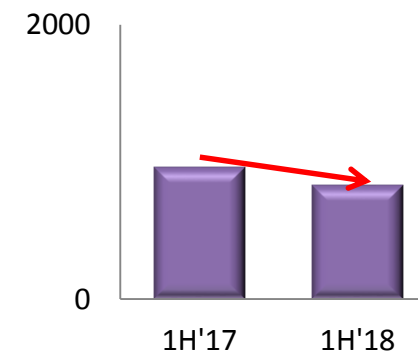
YOY +7%



DMSC, 17%



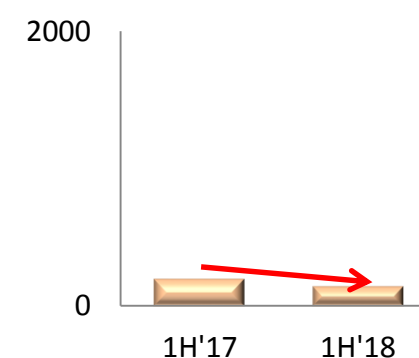
YOY -14%



HBC, 3%



YOY -27%



Amount : NT\$ Million

Q&A

