

法人說明會

112年第三季營運狀況

November 8, 2023



Agenda

Financial Report

Iris Chen,
Director

Business Outlook

Jeff Chou,
CFO

Q&A



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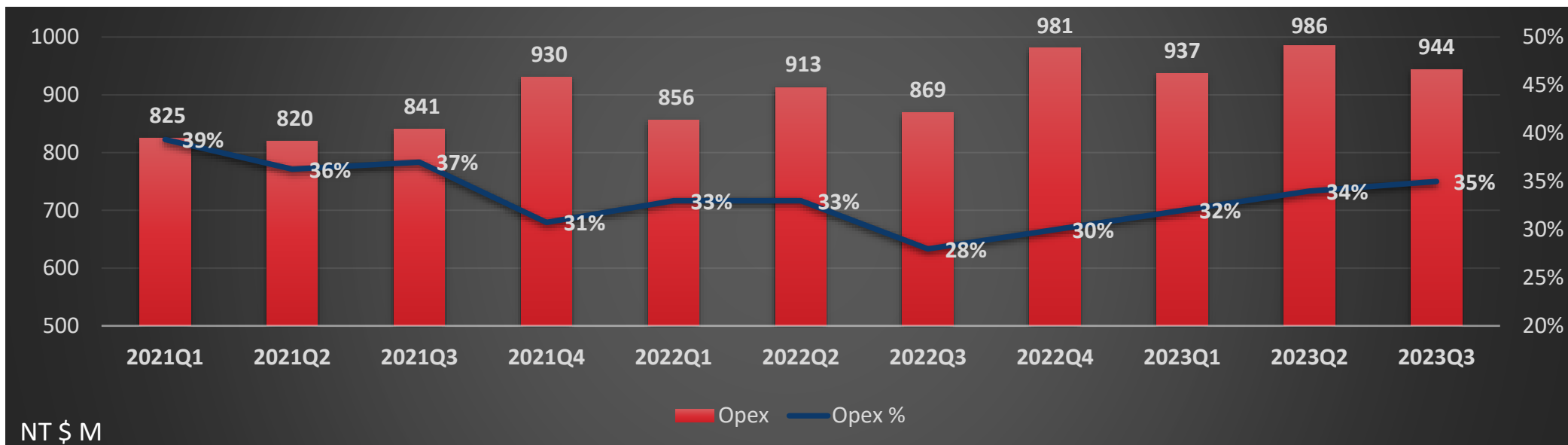
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合併綜合損益表

單位：新台幣百萬元，惟每股盈餘為元

	3Q'23		2Q'23		1Q'23		1-3Q'23		1-3Q'22		YoY
	金額	%	金額	%	金額	%	金額	%	金額	%	%
銷貨收入淨額	2,672	100	2,940	100	2,879	100	8,491	100	8,431	100	1
銷貨成本	1,669	62	1,866	63	1,802	63	5,337	63	5,353	64	(0)
銷貨毛利	1,003	38	1,073	37	1,078	37	3,154	37	3,077	36	2
營業費用	944	35	986	34	937	32	2,867	34	2,637	31	9
營業淨利	59	2	87	3	141	5	287	3	440	5	(35)
營業外收入及支出	60	2	24	1	(8)	(1)	75	1	419	5	(82)
稅前淨利	119	4	111	4	133	4	362	4	859	10	(58)
本期淨利	97	4	53	2	74	2	223	2	721	8	(69)
每股盈餘(NT\$)	0.49		0.30		0.38		1.17		3.31		(65)

營業費用



單位：新台幣百萬元

	3Q'23		2Q'23		1Q'23		1-3Q'23		1-3Q'22		YoY
	金額	%	金額	%	金額	%	金額	%	金額	%	%
推銷費用	258	10	270	9	257	9	785	9	766	9	2
管理費用	256	10	290	10	277	10	823	10	724	9	14
研究費用	434	16	419	14	404	14	1,257	15	1,142	14	10
營業費用	944	35	986	34	937	32	2,867	34	2,637	31	9

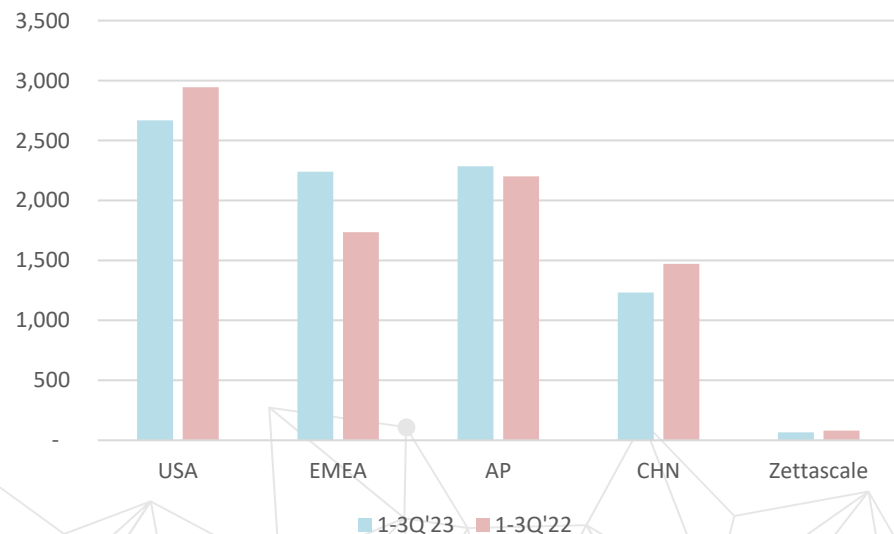
合併資產負債表

單位：新台幣百萬元	2023.09.30		2022.12.31		2022.09.30	
	Amount	%	Amount	%	Amount	%
現金及金融資產	1,783	13	2,017	15	1,731	12
應收款項	2,015	15	2,177	16	2,293	16
存貨	3,822	29	3,747	28	4,433	31
資產總額	13,302	100	13,596	100	14,205	100
應付款項	1,475	11	1,563	11	2,175	15
短期銀行借款	1,801	14	1,266	9	1,881	13
長期銀行借款	3,030	23	3,396	25	3,386	24
負債總額	7,847	59	7,924	58	8,978	63
權益總額	5,455	41	5,672	42	5,227	37

應收帳款週轉天數	68	71	76
存貨週轉天數	194	182	208
應付帳款週轉天數	78	87	107
現金轉換循環天數	184	167	178

地區別營收表現

<i>Amount : NT\$ Million</i>	1-3Q'23	1-3Q'22	YoY	Rev %
USA	2,668	2,943	-9%	31%
EMEA	2,240	1,735	29%	26%
AP	2,285	2,201	4%	27%
CHN	1,232	1,471	-16%	15%
Zettascale	65	80	-19%	1%
Total	8,491	8,431	1%	100%



Asia Pacific

<i>Amount : NT\$ Million</i>	1-3Q'23	YoY
TW	381	-34%
JP	639	8%
SIN	296	-29%
KR	181	-30%
ANZ	788	122%

產品線營收表現

台幣百萬元	1-3Q'23	1-3Q'22	YoY	Rev %	Gross Margin %
模組化電腦事業處	2,555	2,595	-2%	30%	35-40%
邊緣運算平台事業處	1,448	1,210	20%	17%	30-35%
網路通訊暨車載事業處	963	752	28%	11%	25-30%
IoT 策略解決方案與技術事業處	974	1,442	-32%	11%	45-50%
客製化強固電腦事業處	1,027	869	18%	12%	50-55%
顯示運算事業處	1,351	1,340	1%	16%	35-40%
Zettascale	65	80	-19%	1%	
其他	107	141	-25%	1%	
Total	8,491	8,431	1%	100%	37%

Q & A

Thank you

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