

# Investor Conference

3Q,2021

December 20 , 2021



# Agenda

## Financial Report

Diana Chen,  
Coordinator

## Business Outlook

Jeff Chou,  
CFO

## Q&A



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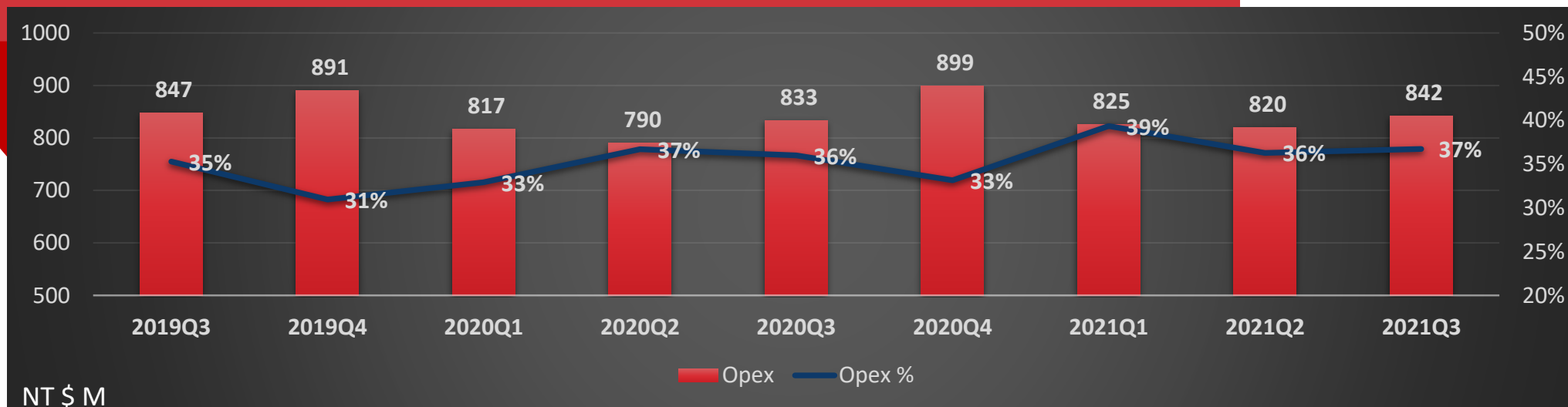
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# 合併綜合損益表

單位：新台幣百萬元，惟每股盈餘為元

	3Q'21		3Q'20		QoQ	Q1~Q3'21		Q1~Q3'20		YoY
	金額	%	金額	%	%	金額	%	金額	%	%
銷貨收入淨額	<b>2,292</b>	<b>100</b>	<b>2,284</b>	<b>100</b>	0.3	<b>6,649</b>	<b>100</b>	<b>6,917</b>	<b>100</b>	-3.9
銷貨成本	1,489	65	1,365	60	9.1	4,173	63	4,165	60	0.2
銷貨毛利	<b>802</b>	<b>35</b>	<b>919</b>	<b>40</b>	- 12.7	<b>2,475</b>	<b>37</b>	<b>2,752</b>	<b>40</b>	-10.0
營業費用	842	37	833	36	1.0	2,487	37	2,440	35	1.9
營業淨利	<b>(39)</b>	<b>(2)</b>	<b>86</b>	<b>4</b>	- 145.9	<b>(12)</b>	-	<b>311</b>	<b>5</b>	-103.7
營業外收入及支出	8	1	(8)	(1)	- 202.1	54	1	(39)	(1)	-238.3
稅前淨利	<b>(31)</b>	<b>(1)</b>	<b>77</b>	<b>3</b>	- 139.9	<b>42</b>	<b>1</b>	<b>273</b>	<b>4</b>	-84.5
本期淨利	<b>(51)</b>	<b>(2)</b>	<b>56</b>	<b>2</b>	- 191.9	<b>17</b>	<b>0</b>	<b>169</b>	<b>2</b>	-89.7
每股盈餘(NT\$)	<b>(0.24)</b>		<b>0.26</b>		- 192.3	<b>0.08</b>		<b>0.79</b>		-89.9

# 營業費用-部門別



單位：新台幣百萬元

	3Q'21		3Q'20		YoY	Q1~Q3'21		Q1~Q3'20		YoY
	金額	%	金額	%	%	金額	%	金額	%	%
推銷費用	222	10	237	10	-6	696	10	754	11	-8
管理費用	230	10	223	10	3	669	10	607	9	10
研究費用	389	17	371	16	5	1,122	17	1,073	16	5
<b>營業費用</b>	<b>842</b>	<b>37</b>	<b>833</b>	<b>36</b>	<b>1</b>	<b>2,487</b>	<b>37</b>	<b>2,440</b>	<b>35</b>	<b>2</b>

# 合併資產負債表

單位：新台幣百萬元	2021.9.30	2020.12.31	2020.9.30
現金及金融資產	1,096	2,100	1,761
應收款項	1,926	2,067	1,648
存貨	3,764	1,833	2,232
不動產、廠房及設備	4,221	1,168	1,088
應付款項	2,516	1,311	1,361
短期銀行借款	2,418	1,180	1,125
長期銀行借款	2,134	292	81
<b>負債總額</b>	<b>8,394</b>	<b>4,226</b>	<b>3,928</b>
<b>權益總額</b>	<b>4,298</b>	<b>4,516</b>	<b>4,463</b>
<b>資產總額</b>	<b>12,692</b>	<b>8,742</b>	<b>8,391</b>

應收帳款週轉天數	82.2	77.4	72.6
存貨週轉天數	183.6	120.2	139.1
應付帳款週轉天數	125.5	82.1	87.7
每股淨值	19.8	20.8	20.5

# 合併現金流量表

單位：新台幣百萬元

	2021.9.30	2020.9.30	YoY(\$)
營業活動之淨現金流入	(554)	350	(903)
稅前淨利	42	273	(230)
折舊及攤銷	222	250	(27)
營運資產及負債淨變動	(883)	(186)	(697)
應收帳款	82	349	(267)
存貨	(1,987)	(276)	(1,712)
應付帳款	1,086	74	1,012
投資活動之淨現金流入(出)	(3,253)	(632)	(2,620)
按公允價值衡量資產	90	(60)	150
取得採用權益法之長期股權投資	0	(98)	98
資本支出淨變動-土地、廠房及設備	(3,260)	(438)	(2,822)
資本支出淨變動-無形資產	(87)	(39)	(48)
籌資活動之淨現金流出	2,937	50	2,888
銀行借款淨變動	3,197	482	2,715
租賃負債	(42)	(75)	33
股利發放	(217)	(348)	130
匯率變動影響數	(34)	(29)	(5)
現金及約當現金淨增加(減少)數	(903)	(262)	(641)

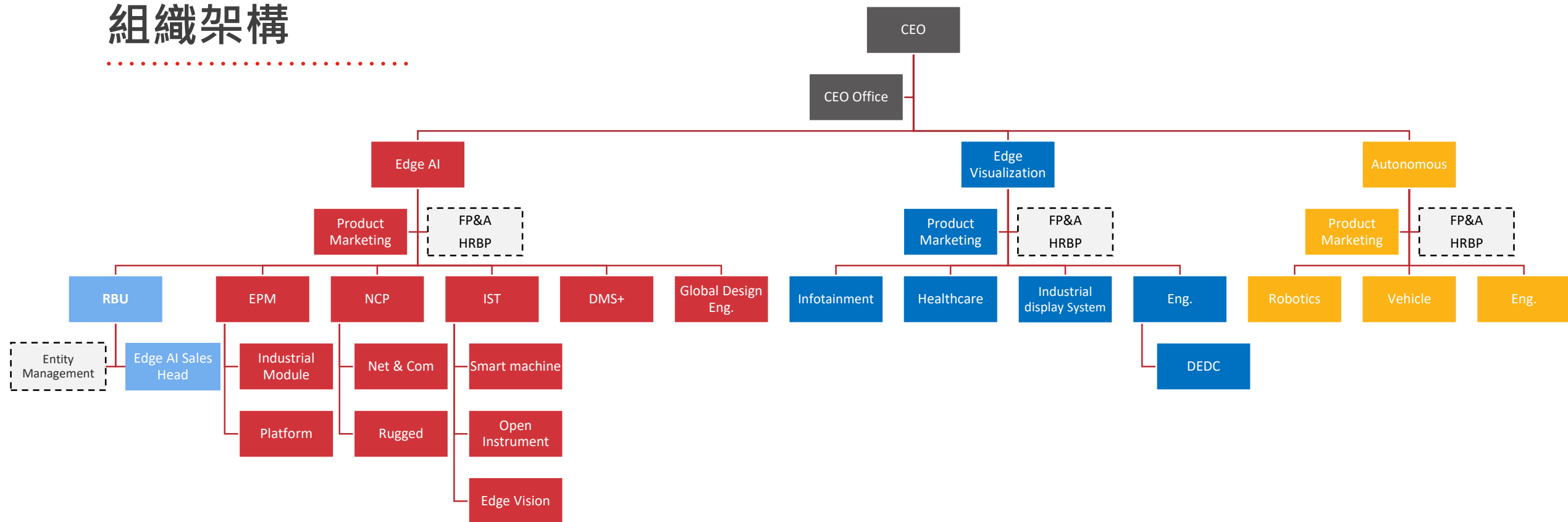
# Business Outlook

Jeff Chou, CFO



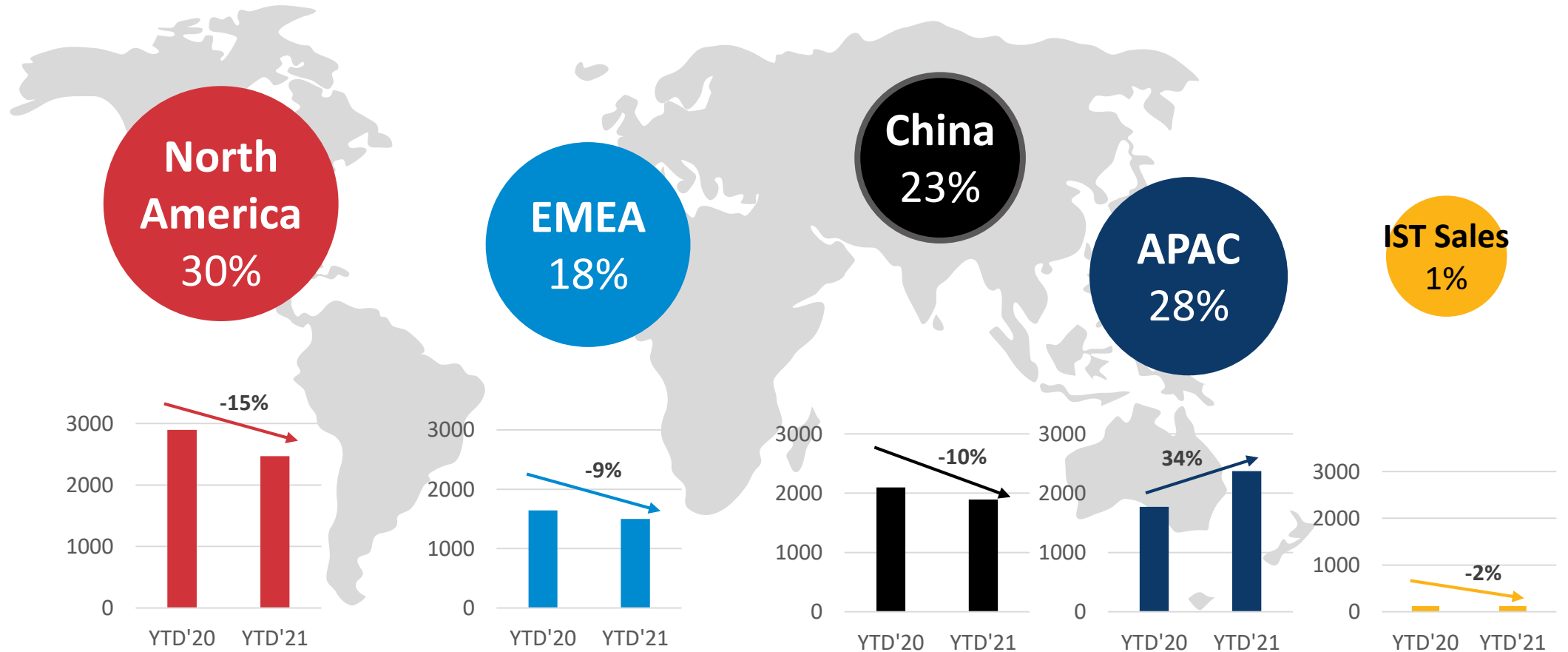


# 組織架構



# 2021 1~11月地區別銷貨表

金額：新台幣 百萬元

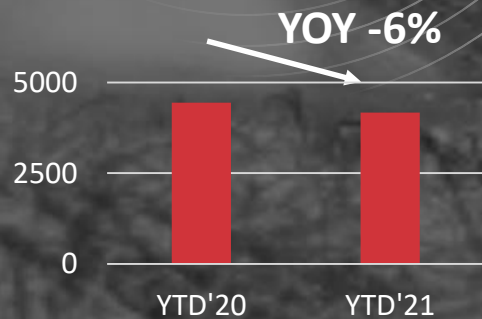


# 2021 1~11月產品別銷貨表

金額：新台幣 百萬元

嵌入式平台及模組事業處

**EPM**  
**50%**



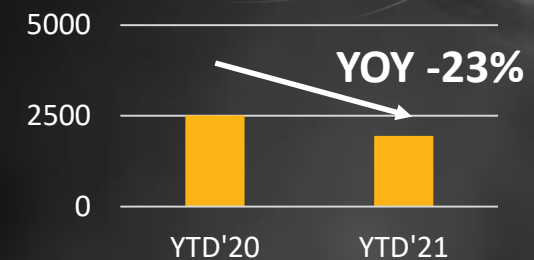
IoT策略解決方案與技術事業處

**IST**  
**25%**



網路通訊暨公共建設事業處

**NCP**  
**23%**



# Thank you

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