

Investor Conference

2024 Third Quarter Financial
Results

December 10, 2024

Agenda

Financial Results & Business Outlook

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CFO

Q&A

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Statement of Comprehensive Income

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<i>Amount : NT\$ Million</i>	3Q'24	2Q'24	1Q'24	1-3Q'24	1-3Q'23	YoY
Net Sales	2,433	2,522	2,054	7,008	8,491	-17%
Gross Profit rate(%)	39%	37%	38%	38%	37%	
Operating Expenses	908	937	908	2,753	2,867	-4%
Other Income/Expenses	(12)	(111)	1	(122)	75	
Net Income to parent	40	(90)	(77)	(128)	255	
Basic EPS(NT\$)	0.18	(0.41)	(0.35)	(0.59)	1.17	

Consolidated Balance Sheet Highlights

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	2024.09.30		2023.12.31		2023.09.30	
<i>Amount : NT\$ Million</i>	Amount	%	Amount	%	Amount	%
Cash & Financial asset	1,852	15	1,884	14	1,783	13
AR	1,883	16	2,372	18	2,015	15
Inventory	2,777	23	3,159	24	3,822	29
Total Assets	12,142	100	13,065	100	13,302	100
AP	1,216	10	1,262	10	1,475	11
Short-term loan	1,998	16	1,802	14	1,801	14
Long-term loan	2,481	20	2,947	23	3,030	23
Total Liability	6,984	58	7,607	58	7,847	59
Total Equity	5,158	42	5,458	42	5,455	41
AR turnover days	83		73		68	
Inventory turnover days	187		174		194	
AP turnover days	78		71		78	
Cash Conversion Cycle (CCC)	192		176		184	

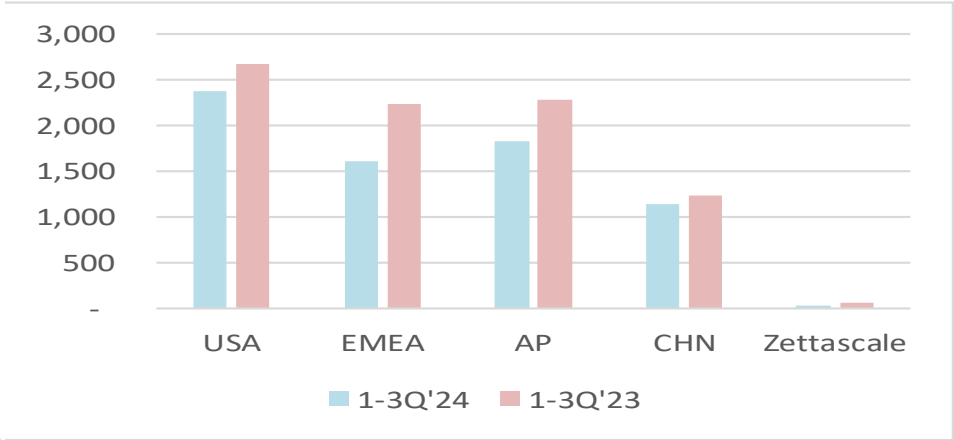
Cash Flows

Amount : NT\$ Million

	1-3Q'24	1-3Q'23	YoY
Beginning Balance	1,842	1,992	
Cash from operating activities	625	311	101%
Capital expenditures	(125)	(253)	-51%
Cash Dividends	(217)	(544)	
Net Change in Debt	(304)	150	
Others	(57)	98	
Ending Balance	1,763	1,755	

Revenue Breakdown by Region

Amount : NT\$ Million	1-3Q'24	1-3Q'23	YoY	Rev %
USA	2,382	2,668	-11%	34%
EMEA	1,609	2,240	-28%	23%
AP	1,834	2,285	-20%	26%
CHN	1,147	1,232	-7%	16%
Zettascale	31	65	-52%	0%
Total	7,008	8,491	-17%	100%



Asia Pacific

Amount : NT\$ Million	1-3Q'24	YoY
TW	424	11%
JP	484	-24%
SIN	327	11%
KR	136	-25%
ANZ	462	-41%

Revenue Breakdown by Product Line

<i>Amount : NT\$ Million</i>	1-3Q'24	1-3Q'23	YoY	Rev %	Gross Margin %
COM (Computer on Modules)	2,023	2,555	-21%	29%	40-45%
ECP (Edge Computing Platforms)	972	1,448	-33%	14%	30-35%
NCA (Network, Communication & Automotive)	531	963	-45%	8%	15-20%
IST (IoT Solutions & Technology)	1,031	974	6%	15%	40-45%
DRC (DMS Rugged Computing)	913	1,027	-11%	13%	50-55%
EV (Edge Visualization)	1,371	1,351	2%	20%	30-35%
Zettascale	31	65	-52%	0%	
OTHER	137	107	28%	2%	
Total	7,008	8,491	-17%	100%	38%

Q & A

Thank you

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